







# Strengthens Profitability with Focus on High-Margin Products

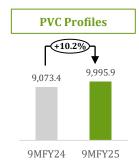
**Jaipur, 11**<sup>th</sup> **February 2025 - Dhabriya Polywood Limited,** one of the most reputed name in the manufacturing of PVC and uPVC based products for a wide range of building interior and exterior applications with three brands: *POLYWOOD* – PVC & uPVC, *D-STONA* – Signature Decors & *DYNASTY*- Furniture, announced its unaudited financial results for the quarter ended 31<sup>st</sup> December 2024.

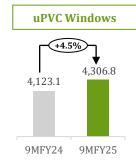
## **Key Financial Highlights\***

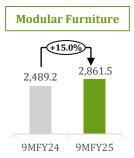
Particulars(Rs. Lacs)	Q3FY25	Q3FY24	Y-o-Y	Q2FY25	Q-o-Q	9MFY25	9MFY24	Y-o-Y
Revenue	5,489.7	5,201.6	5.5%	5,805.0	-5.4%	17,164.2	15,685.6	9.4%
Gross Profit	2,700.1	2,545.2	6.1%	2,814.4	-4.1%	8,163.4	6,784.9	20.3%
Gross Profit (%)	49.2%	48.9%	30 bps	48.5%	70 bps	47.6%	43.3%	430 bps
EBITDA	885.2	780.3	13.5%	917.7	-3.5%	2,726.9	2,230.4	22.3%
EBITDA Margins (%)	16.1%	15.0%	110 bps	15.8%	30 bps	15.9%	14.2%	170 bps
Profit After Tax	382.2	333.5	14.6%	418.3	-8.6%	1,265.3	1,001.8	26.3%
PAT Margins	7.0%	6.4%	60 bps	7.2%	-20 bps	7.4%	6.4%	100 bps
EPS (As per Profit after Tax)	3.53	3.08		3.86		11.69	9.26	

<sup>\*</sup>On Consolidated Basis

#### **Consolidated Segmental Performance (Rs. Lacs)**







## **Operational Financial Highlights**

- Revenue for Q3FY25 stood at Rs. 5,489.7 lacs against Rs. 5,201.6 lacs in Q3FY24, thus registered a growth of 5.5%.
- ✓ EBITDA for Q3FY25 stood at Rs. 885.2 lacs against Rs. 780.3 lacs in Q3FY24, thus registered a growth of 13.5%. EBITDA margins for Q3FY25 stood at 16.1% against 15.0% in Q3FY24 an increase of 110 bps.
- ✓ PAT for Q3FY25 stood at Rs. 382.2 lacs against Rs. 333.5 lacs in Q3FY24, thus registered a growth of 14.6%. PAT margins for Q3FY25 stood at 7.0% against 6.4% in Q3FY24 an increase of 60 bps.









Commenting on the performance, Mr. Digvijay Dhabriya Chairman & Managing Director, Dhabriya Polywood Limited, said, "During this quarter, our revenue stood at ₹5,489.7 lakhs, reflecting a 5.5% year-on-year growth. However, on a sequential basis, revenue declined, primarily due to sluggish demand in the uPVC and modular furniture segments, as construction activity in the Delhi NCR region was restricted under GRAP-3 and GRAP-4 pollution control measures. These factors led to delays in project execution, impacting overall sales momentum.

Despite these short-term challenges, our order book remains strong, and market sentiment is improving, positioning us well for a recovery in the coming quarters. While project sales faced headwinds, we continue to prioritize operational efficiencies and strategic initiatives to drive long-term growth.

Looking ahead, we will focus on higher-margin products while gradually phasing out low-margin offerings a move that aligns with our vision of sustainable growth and value creation for our stakeholders".

## **About Dhabriya Group**

Dhabriya Polywood Limited (BSE: 538715) is one of the most reputed name in the manufacturing of PVC and uPVC based products for a wide range of building interior and exterior applications.

The company was incorporated in the year 1992 with the brand name 'Polywood' with PVC profile products. With continuous growth and innovation, the company diversified its product range in various other segments with the brands:

POLYWOOD - PVC & uPVC D-STONA - Signature Decors DYNASTY- Furniture

The company has always focused on innovation & technology in order to actively support the concern "Save Trees" by providing high quality wood substitute and environment friendly products to its customers and spreading reach to more areas.

Dhabriya Polywood Ltd has 5 state-of-the-art manufacturing units located across the country at in Jaipur (3), Coimbatore (1), Bangalore (1) and 8 distribution units.









## **Safe Harbour Statement**

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Company:- Dhabriya Polywood ltd	Investor Relations: X-B4 Advisory			
DHABRIYA GROUP  POLYWOOD D-STONA Dynasty	<b>X-B4</b>			
Name: Sparsh Jain, Company Secretory	Name: Rasika Sawant			
Email: cs@polywood.org	Email: Rasika@x-b4.com			
Website: www.polywood.org	Mobile No: 9594457518			